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BIGG Digital Assets Inc. (BIGG.CN) Rating: Buy Kevin Dede, CFA 415-779-5876 kdede@hcwresearch.com Michael Donovan 212-715-2885 mdonovan@hcwresearch.com

Strategic Emphasis Swings to Crypto Trading; Reit Buy

| Stock Data | | | 5/1/2024 | | | |
|---|--|------------------------|------------------------|--|--|--|
| Price | | | C\$0.15 | | | |
| Exchange | | | CSE | | | |
| Price Target | | | C\$0.50 | | | |
| 52-Week High | | C\$0.45 | | | | |
| 52-Week Low | | C\$0.12 | | | | |
| Enterprise Valu | | C\$33 | | | | |
| Market Cap (M | | C\$42 | | | | |
| Shares Outstar | | 350.0 | | | | |
| 3 Month Avg V | | | 628,856 | | | |
| Balance Sheet | t Metrics | | | | | |
| Cash (M) | | | C\$9.90 | | | |
| Total Debt (M) | | | C\$0.10 | | | |
| Total Cash/Sha | | | C\$0.03 | | | |
| General: Cash balan | | | | | | |
| crypto totaled C\$23M EPS (\$) Diluted | | aa on account o | of rounding. | | | |
| Full Year - Dec | 2022A | 2023A | 2024E | | | |
| 1Q | C\$(0.02) | C\$0.00 | C\$0.00 | | | |
| 2Q | C\$(0.02) C\$(0.09) | C\$(0.02) | C\$(0.01) | | | |
| 3Q | C\$(0.03) C\$(0.01) | C\$(0.02) C\$(0.02) | C\$(0.01) C\$(0.01) | | | |
| 4Q | C\$(0.01) C\$(0.06) | C\$(0.02) C\$(0.01) | C\$(0.01) C\$(0.01) | | | |
| FY | C\$(0.00) C\$(0.18) | C\$(0.01) C\$(0.04) | C\$(0.01) C\$(0.03) | | | |
| Revenue (\$M) | 00(0.10) | 00(0.04) | 00(0.00) | | | |
| Full Year - Dec | 2022A | 2023A | 2024E | | | |
| 10 | 2.5 | 1.5 | 3.5 | | | |
| 2Q | 2.2 | 1.3 | 2.4 | | | |
| 3Q | 1.5 | 1.4 | 2.4 | | | |
| 4Q | 1.2 | 2.2 | 2.4 | | | |
| FY | 7.5 | 6.5 | 10.7 | | | |
| | | | Drico | | | |
| 4 <u>Vol. (mil)</u> | | | Price 0.5 | | | |
| | | | | | | |
| 3 | | A., | 0.4 | | | |
| M | | /₩ . | . | | | |
| 2 W | ۳ | MI M | 0.3 | | | |
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| | <u> </u> | | 0.2 | | | |
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| | a ka | | | | | |
| MAY-23 | SEP-23 | DEC-23 | APR-24 | | | |
| | | | | | | |

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White glove approach to enhance and differentiate enterprise relationships. BIGG Digital Assets reported its December guarter results earlier this week with revenue of C\$2.2M, up from September's C\$1.4M, driven by a 70% sequential increase to C\$1.8M in Netcoins' trading revenue that has persisted through March to reach C\$3.1M, as was offered in company press issued April 2. For the nearer term, crypto trading is likely sustainable, but note that volatility, trading's underpinning, could simmer mitigating revenue growth, as we have forecast. Nevertheless, we remain optimistic on crypto's general utility and BIGG's prospects, particularly through Netcoins' expansion in geographies and breadth of product. Uniquely positioned to deliver white glove service for a group of high traffic enterprise clients, Netcoins is building a channel through an in-house sales force and a partnership signed March 13 with Zero Hash, a crypto service infrastructure platform with applications replacing traditional finance with crypto-based solutions. This partnership, which could go active in the nearer term, expands commercial banking-like crypto operations across 48 states in the U.S. compared to Netcoins' current 17. As an example, Netcoins, with Zero Hash, would bring to bear crypto's seamless fast transactions and instant settlement to real world business in logistics, transportation, and other use cases. As we understand the overall strategy, while also developing a specialized enterprise service, BIGG is augmenting offerings for existing retail customers, derived from other owned technology, such as Blockchain Intelligence Group, which previously catered solely to government agencies. We expect to gain greater insight into BIGG's strategic implementations when it reports March quarter results towards the end of May. Furthermore, while Netcoins currently drives the lion's share of revenue, TerraZero's Intraverse is still a key part of its long-term vision and could contribute more materially to revenue late this year and next. As noted in our December note here, TerraZero has built a reputation creating 3D web experiences for major brands, including Miller Lite, Estee Lauder (EL; not rated), Fidelity, and Warner Records, and has recently announced a partnership with Napster, a digital platform that with roughly 3 million users is targeting to make a comeback in digital music via web3. While still under the radar, our bullishness on BIGG is indicative of greater crypto optimism, and we are maintaining our Buy and C\$0.50 price target.

Adjustment to estimates. Reflecting the improved crypto trading environment, we are raising our FY24 sales estimate to C\$10.7M, up from our previous C\$7.8M. At the end of April 2024, BIGG carried treasury cash and digital currencies of C\$23M with no debt.

For definitions and the distribution of analyst ratings, analyst certifications, and other disclosures, please refer to pages 6 - 7 of this report.

Reiterate our Buy rating while maintaining C\$0.50 price target. Our C\$0.50 is based on an enterprise value-to-sales ratio of 15x using our 2024 C\$10.7 million sales forecast. Our price target, while aggressively set we believe is justifiable given BIGG's potential in its core business units of a crypto exchange, forensics solutions, and metaverse build-out of TerraZero. Furthermore, we believe investors are returning to companies with a growing customer base and more closely assessing crypto companies instead of merely looking at them for crypto exposure, benefiting companies such as BIGG. Also, we think a crypto-friendly mindset continues through the year. Lastly, our projected enterprise value, roughly C\$165 million, represents only 1.4x the C\$115 million balance of customer assets held on the Netcoins exchange and 7.2x the C\$23 million treasury balance of fiat and cryptocurrencies BIGG Digital reported on April 29. An investment in BIGG Digital Assets is not without significant risk, including all those of a small company in the cryptocurrency space, including ownership dilution on capital raises, fluctuation of crypto prices, intense competition from larger, better capitalized companies, among others.

BIGG Digital Assets Inc.

Quarterly Earnings Model (C\$ millions, except per share data)

| 12/30/22A | | | 12/30/23A | | | 12/30/24E | | Estimate |
|--|--|---|---|---|--|---|--|---|
| 5/2/2024 Q1A Q2A Q3A | Q4A YEAR C | Q1A Q2A | Q3A Q4A | YEAR Q1E | Q2E | | Q4E | YEAR |
| FY Ending 12/31: BIGG 3/31 6/30 9/30 | <u>12/31</u> <u>12/31/2022</u> <u>3</u> | 3/31 <u>6/30</u> | <u>9/30 12/31 12</u> | 2/31/2023 3/31 | 6/30 | 9/30 | 12/31 | 12/31/2024 |
| Subscrip revenue C\$0.3 C\$0.4 C\$0.4 | C\$0.4 C\$1.5 | C\$0.3 C\$0.3 | C\$0.3 C\$0.3 | C\$1.2 C\$0.3 | C\$0.3 | C\$0.3 | C\$0.3 | C\$1.2 |
| Subscrip revenue C\$0.3 C\$0.4 C\$0.4 Service rev & other 0.2 0.1 0.1 | 0.1 0.5 | 0.1 0.1 | 0.1 0.1 | 0.3 0.1 | 0.1 | 0.1 | 0.1 | 0.4 |
| | | | | | | | | |
| Transaction revenue 2.0 1.7 1.0 Total Revenue 2.5 2.2 1.5 | 0.7 <u>5.4</u> 1.2 7.5 | <u>1.1</u> <u>1.0</u> 1.5 <u>1.3</u> | <u>1.1</u> <u>1.8</u> 1.4 <u>2.2</u> | 5.0 3.1 6.5 3.5 | 2.0 2.4 | 2.0 2.4 | 2.0 2.4 | <u>9.1</u> 10.7 |
| Total Revenue 2.5 2.2 1.5 | 1.2 7.5 | 1.5 1.3 | 1.4 2.2 | 6.5 3.5 | 2.4 | 2.4 | 2.4 | 10.7 |
| Cost of Revenues 0.1 0.1 0.1 | 0.1 0.4 | 0.0 0.1 | 0.1 0.0 | 0.3 0.2 | 0.2 | 0.2 | 0.2 | 0.7 |
| Gross Profit 2.4 2.2 1.5 | 1.1 7.1 | 1.5 1.3 | 1.3 2.1 | 6.2 3.3 | 2.2 | 2.2 | 2.2 | 10.0 |
| Operating Costs | | | | | | | | |
| Selling, general, admin 6.1 7.4 4.2 | 5.3 22.9 | 4.3 4.2 | 4.3 4.9 | 17.8 4.3 | 4.3 | 4.4 | 4.4 | 17.4 |
| R&D 0.2 0.2 0.2 | 0.2 0.9 | 0.3 0.2 | 0.3 0.5 | 1.3 0.2 | 0.2 | 0.2 | 0.2 | 0.8 |
| Share based comp. 0.8 0.4 0.3 | 0.3 1.8 | 1.7 0.2 | 0.3 0.6 | 2.8 0.3 | 0.3 | 0.3 | 0.3 | 1.2 |
| Total opex 7.1 8.0 4.7 | 5.9 25.6 | 6.3 4.6 | 4.9 6.0 | 21.9 4.8 | 4.8 | 4.9 | 4.9 | 19.4 |
| Operating Inc. (4.6) (5.8) (3.2) | (4.8) (C\$18.5) | (\$4.8) (\$3.3) | (\$3.6) (3.9) | (15.7) (1.5) | (2.6) | (2.7) | (2.7) | (9.4) |
| oportuning inter (1.6) (0.6) | (1.5) (5015.5) | (\$1.0) (\$0.0) | (40.0) (0.0) | (10.1) (1.0) | (2.0) | (2) | (2) | (0.4) |
| Interest exp. 0.0 0.0 0.1 | 0.1 0.2 | 0.0 0.0 | 0.0 0.1 | 0.2 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Forex adj. (0.0) 0.0 0.0 | (0.0) 0.1 | (0.0) (0.2) | (0.2) 0.3 | (0.1) 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Unreal. gain (loss) (0.9) (12.8) 1.4 | 1.1 (11.3) | 5.5 (1.8) | (0.7) 3.4 | 6.4 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Real. gain (loss) 0.0 (2.7) (0.2) | (11.8) (14.7) | (1.4) 1.4 | (0.1) (1.8) | (1.9) 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other 0.0 0.0 (0.0) | 0.0 (0.0) | 0.0 (0.3) | (0.7) 0.0 | (0.2) 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Pretax Income (5.5) (21.2) (2.0) | (15.4) (44.2) | (0.75) (4.19) | (5.13) (1.9) | (11.2) (1.5) | (2.6) | (2.7) | (2.7) | (9.4) |
| Taxes 0.0 0.0 0.0 | 0.0 0.0 | 0.0 0.0 | 0.0 (0.1) | (0.1) 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net income (5.5) (21.2) (2.0) | (15.4) (44.2) | (0.8) (4.2) | (5.1) (1.7) | (11.1) (1.5) | (2.6) | (2.7) | (2.7) | (9.4) |
| Other comp. inc. | | | | | | | | |
| Unreal. gain on digi. curr. (0.3) (9.0) 0.4 | 4.3 (4.6) | 1.1 0.3 | 0.0 0.6 | 2.0 0.0 | 0.0 | 0.0 | 0.0 | 0.1 |
| Curr. translation adi. 0.0 (0.0) (0.0) | 0.0 0.0 | 0.0 (0.0) | 0.0 (0.0) | (0.0) 0.0 | 0.0 | 0.0 | 0.0 | 0.1 |
| Comp inc (C\$5.8) (30.3) (C\$1.6) | (C\$11.1) (C\$48.8) | C\$0.3 (C\$3.9) | (C\$5.1) (C\$1.2) | (C\$9.1) (C\$1.5) | (C\$2.5) | (C\$2.6) | (C\$2.6) | (C\$9.2) |
| EPS (C\$0.02) (C\$0.09) (C\$0.01) | (C\$0.06) (C\$0.18) (| C\$0.00) (C\$0.02) | (C\$0.02) (C\$0.01) | (C\$0.04) (C\$0.00) | (C\$0.01) | (C\$0.01) | (C\$0.01) | (C\$0.03) |
| | | | (000.02) (000.01) | | (0001) | | (000.01) | (000.00) |
| | (040.00) (040.10) (| | | | | | | |
| Outstanding Shares 246.7 247.9 248.5 | 250.4 248.4 | 255.1 255.3 | 256.8 318.9 | 271.5 320.0 | 350.0 | 350.1 | 350.2 | 342.6 |
| Outstanding Shares 246.7 247.9 248.5 MARGIN ANALYSIS | | 255.1 255.3 | 256.8 318.9 | 271.5 320.0 | 350.0 | 350.1 | 350.2 | 342.6 |
| MARGIN ANALYSIS | 250.4 248.4 | | | | | | | |
| MARGIN ANALYSIS Gross Margin 95.8% 95.9% 95.4% | 250.4 248.4 91.8% 95.1% | 97.2% 94.5% | 93.1% 97.9% | 96.0% 93.0% | 93.0% | 93.0% | 93.0% | 93.0% |
| MARGIN NALYSIS Gross Margin 95.8% 95.9% 95.4% SG&A % sales 241.4% 327.7% 273.3% | 250.4 248.4 91.8% 95.1% 444.5% 306.3% | 97.2% 94.5% 284.7% 312.1% | 93.1% 97.9% 301.2% 225.0% | 96.0% 93.0% 274.0% 122.9% | 93.0% 179.2% | 93.0% 183.3% | <mark>93.0%</mark> 183.3% | 93.0% 162.6% |
| MARGIN ANALYSIS Gross Margin 95.8% 95.9% 95.4% SG&A % sales 241.4% 327.7% 273.3% R&D % sales 8.4% 9.3% 16.2% | 250.4 248.4 91.8% 95.1% 444.5% 306.3% 20.6% 12.2% | 97.2% 94.5% | 93.1% 97.9% | 96.0% 93.0% | 93.0% | 93.0% | 93.0% | 93.0% |
| MAR GIN AVAL YSIS 95.8% 95.9% 95.4% Gross Margin 95.8% 95.9% 95.4% SG&A % sales 241.4% 327.7% 273.3% Op. Exp. % sales 8.4% 9.3% 16.2% Op. Exp. % sales 281.0% 364.5% 306.5% | 250.4 248.4 91.8% 95.1% 444.5% 306.3% 20.6% 12.2% 490.5% 342.1% | 97.2% 94.5% 284.7% 312.1% 18.9% 18.4% 413.9% 342.3% | 93.1% 97.9% 301.2% 225.0% 18.4% 22.9% 341.0% 277.3% | 96.0% 93.0% 274.0% 122.9% 20.0% 5.7% 337.0% 137.1% | 93.0% 179.2% 8.3% 200.0% | 93.0% 183.3% 8.3% 204.2% | 93.0% 183.3% 8.3% 204.2% | 93.0% 162.6% 7.5% 181.3% |
| MARGIN ANALYSIS Gross Margin 95.8% 95.9% 95.4% SG&A % sales 241.4% 327.7% 273.3% R&D % sales 8.4% 9.3% 16.2% Op. Exp. % sales 281.0% 354.5% 306.5% Operating Margin -185.1% -213.1% -213.1% | 250.4 248.4 91.8% 95.1% 444.5% 306.3% 20.6% 12.2% 490.5% 342.1% -388.7% -247.0% | 97.2% 94.5% 284.7% 312.1% 18.9% 18.4% 413.9% 342.3% -316.7% -247.8% | 93.1% 97.9% 301.2% 225.0% 18.4% 22.9% 341.0% 277.3% -247.9% -179.4% | 96.0% 93.0% 274.0% 122.9% 20.0% 5.7% 337.0% 137.1% -241.0% -44.1% | 93.0% 179.2% 8.3% 200.0% -107.0% | 93.0% 183.3% 8.3% 204.2% -111.2% | 93.0% 183.3% 8.3% 204.2% -111.2% | 93.0% 162.6% 7.5% 181.3% -88.3% |
| MAR cin AvaLY SIS Gross Margin 95.8% 95.9% 95.4% SG&A % sales 241.4% 327.7% 273.3% R&D % sales 8.4% 9.3% 16.2% Op. Exp. % sales 281.0% 354.5% 308.5% Operating Margin -185.1% -228.6% -213.1% Pretax Margin -200.5% -494.4% -122.3% | 250.4 248.4 91.8% 95.1% 444.5% 306.3% 20.6% 12.2% 490.5% 342.1% -398.7% -247.0% -1291.5% -590.9% | 97.2% 94.5% 284.7% 312.1% 18.9% 18.4% 413.9% 342.3% -316.7% -247.8% -49.2% -310.9% | 93.1% 97.9% 301.2% 225.0% 18.4% 22.9% 341.0% 277.3% -247.9% -179.4% -356.8% -86.1% | 96.0% 93.0% 274.0% 122.9% 20.0% 5.7% 337.0% 137.1% -241.0% -44.1% -172.5% -44.1% | 93.0% 179.2% 8.3% 200.0% -107.0% -107.0% | 93.0% 183.3% 8.3% 204.2% -111.2% -111.2% | 93.0% 183.3% 8.3% 204.2% -111.2% -111.2% | 93.0% 162.6% 7.5% 181.3% -88.3% -88.3% |
| MARGIN AVALYSIS Gross Margin 95.8% 95.9% 95.4% SG&A % sales 241.4% 327.7% 273.3% R&D % sales 8.4% 9.3% 16.2% Op: Exp. % sales 28.1% 364.5% 306.5% Operating Margin -185.1% -258.6% -213.1% Pretax Wargin -220.5% -945.4% -123.3% Tax Rate 0.0% 0.0% 0.0% | 250.4 248.4 91.8% 95.1% 444.5% 306.3% 20.6% 12.2% 490.5% 342.1% -388.7% -247.0% | 97.2% 94.5% 284.7% 312.1% 18.9% 18.4% 413.9% 342.3% -316.7% -247.8% | 93.1% 97.9% 301.2% 225.0% 18.4% 22.9% 341.0% 277.3% -247.9% -179.4% | 96.0% 93.0% 274.0% 122.9% 20.0% 5.7% 337.0% 137.1% -241.0% -44.1% | 93.0% 179.2% 8.3% 200.0% -107.0% | 93.0% 183.3% 8.3% 204.2% -111.2% | 93.0% 183.3% 8.3% 204.2% -111.2% | 93.0% 162.6% 7.5% 181.3% -88.3% |
| MAR GIN AVALYSIS Gross Margin 95.8% 95.9% 95.4% SGSA % sales 241.4% 327.7% 273.3% R&D % sales 8.4% 9.3% 16.2% Op. Exp. % sales 281.0% 54.45% 306.5% Operating Margin -185.1% -258.6% -213.1% Pretax Margin -220.5% -945.4% -123.3% Net Margin -220.5% -945.4% -129.3% | 250.4 248.4 91.8% 95.1% 444.5% 306.3% 20.6% 12.2% 490.5% 342.1% -398.7% - 540.9% 0.0% 0.0% | 97.2% 94.5% 284.7% 312.1% 18.9% 18.4% 413.9% 342.3% -316.7% -247.8% -49.2% -310.9% 0.0% 0.0% | 93.1% 97.9% 301.2% 225.0% 18.4% 22.9% 341.0% 277.3% -247.9% -179.4% -356.8% -86.1% 0.0% 7.3% | 96.0% 93.0% 274.0% 122.9% 20.0% 5.7% 337.0% 137.1% -241.0% -44.1% -172.5% -44.1% 1.2% 0% | 93.0% 179.2% 8.3% 200.0% -107.0% -107.0% 0% | 93.0% 183.3% 8.3% 204.2% -111.2% -111.2% 0% | 93.0% 183.3% 8.3% 204.2% -111.2% -111.2% 0% | 93.0% 162.6% 7.5% 181.3% -88.3% -88.3% 0% |
| MAR Gin AvaLLYSIS Gross Margin 95.8% 95.9% 95.4% SG&A % sales 241.4% 327.7% 273.3% R&D % sales 8.4% 9.3% 16.2% Op-Exp. % sales 281.0% 354.5% 308.5% Operating Margin -185.1% -258.6% -213.1% Pretax Wargin -200.5% -945.4% -129.3% Tax Rate 0.0% 0.0% 0.0% Net Wargin -220.5% -945.4% -129.3% | 250.4 248.4 91.8% 95.1% 444.5% 306.3% 20.6% 12.2% 490.5% 342.1% -398.7% -247.0% -1291.5% -590.9% 0.0% 0.0% -1291.5% -590.9% | 97.2% 94.5% 284.7% 312.1% 18.9% 18.4% 413.9% 342.3% 316.7% -247.8% -49.2% -310.9% 0.0% 0.0% -49.2% -310.9% | 93.1% 97.9% 301.2% 225.0% 18.4% 22.9% 341.0% 277.3% -247.9% -179.4% -356.8% -86.1% 0.0% 7.3% -356.8% -79.9% | 96.0% 93.0% 274.0% 122.9% 20.0% 5.7% 337.0% 137.1% -241.0% -44.1% -172.5% -44.1% -170.4% -44.9% | 93.0% 179.2% 8.3% 200.0% -107.0% -107.0% -108.0% | 93.0% 183.3% 8.3% 204.2% -111.2% -111.2% 0% -112.2% | 93.0% 183.3% 8.3% 204.2% -111.2% -111.2% 0% -112.2% | 93.0% 162.6% 7.5% 181.3% -88.3% 0% -88.3% |
| MAR GIN AVALYSIS Gross Margin 95.8% 95.9% 95.4% SG&A % sales 241.4% 327.7% 273.3% R&D % sales 8.4% 9.2% 16.2% Op. Exp. % sales 281.0% 354.5% 308.5% Operating Margin -165.1% -258.6% -213.1% Pretax Margin -220.5% -945.4% -123.3% Tax Rate 0.0% 0.0% 0.0% Net Margin -220.5% -945.4% -123.3% Text Rate 0.3% 0.45.4% -123.3% Text Rate 0.7% 0.0% 0.0% Net Margin -220.5% -945.4% -123.3% Text Rate 0.3% 0.45.4% -42.0% | 250.4 248.4 91.8% 95.1% 444.5% 306.3% 420.6% 12.2% 490.5% 324.1% -398.7% -247.0% -1291.5% -590.9% 0.0% 0.0% -1291.5% -590.9% -63.5% -47.1% | 97.2% 94.5% 284.7% 312.1% 18.9% 18.4% 413.9% 342.3% -316.7% -247.8% -49.2% -310.9% 0.0% 0.0% -39.2% -39.9% | 93.1% 97.9% 301.2% 225.0% 18.4% 22.9% 341.0% 277.3% -366.8% -86.1% 0.0% 7.3% -356.8% -79.9% -5.5% 82.8% | 96.0% 93.0% 274.0% 122.9% 20.0% 5.7% 337.0% 137.1% -241.0% -44.1% -172.5% -44.1% 1.2% 0% -170.4% -44.9% | 93.0% 179.2% 8.3% 200.0% -107.0% -107.0% -108.0% 77.9% | 93.0% 183.3% 8.3% 204.2% -111.2% 0% -111.2% 0% -112.2% | 93.0% 183.3% 8.3% 204.2% -111.2% -111.2% 0% -112.2% | 93.0% 162.6% 7.5% 181.3% -88.3% -88.3% 0% -88.3% 64.7% |
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| MARGIN AVALYSIS Gross Margin 95.8% 95.9% 95.4% SG&A % sales 241.4% 327.7% 273.3% RD 5% sales 8.4% 327.7% 273.3% Op Exp. % sales 8.4% 327.7% 273.3% Op Exp. % sales 8.4% 327.7% 50.6% Op exp. % sales 8.1% 325.7% 308.5% Op exp. % sales 8.1% 525.8% -211.1% Pretax Margin -185.1% -228.6% -213.1% Pretax Margin -220.5% -945.4% -122.3% Tax Rate 0.0% 0.0% 0.0% Net Margin -220.5% -945.4% -122.3% PECENT CHANGE 221.9% 87.3% 11.0% Gross Froit -33.9% 52.1% +43.3% Operating Exp. 68.3% 13.3% -28.6% Operating Income -240.6% 158.4% -291.7% Net Income -240.6% 68.4% -291.7% | 250.4 248.4 91.8% 95.1% 444.5% 306.3% 20.6% 12.2% 490.5% 342.1% -388.7% -247.0% -1291.5% -590.9% -63.5% -47.1% -15.6% -67.7% -65.6% -48.8% -9.8% 6.4% 43.9% 61.9% 297.1% 500.8% | 97.2% 94.5% 284.7% 312.1% 18.9% 18.4% 41.3% 342.2% 316.7% -247.8% -0.0% 0.0% -49.2% -310.9% -39.2% -39.9% -39.2% -39.9% -38.4% -40.8% -10.5% 42.2% -88.4% -80.3% | 93.1% 97.9% 301.2% 225.0% 18.4% 22.9% 341.0% 2277.3% -247.9% -179.4% -356.8% -79.9% -55.5% 82.8% 40.1% -52.5% -7.7% 95.0% 4.4% 3.4% 9.9% -17.7% 100.8% -88.7% | 96.0% 93.0% 274.0% 122.9% 20.0% 57% 337.0% 137.1% -241.0% -44.1% -172.5% -44.1% -122.5% -44.9% -170.4% -44.9% -131.1% 129.5% -28.0% 4663.5% -12.3% 119.6% -14.4% -24.0% -15.2% -68.0% -74.6% 105.7% | 93.0% 179.2% 8.3% 200.0% -107.0% -107.0% -108.0% 77.9% 128.1% 75.0% 3.9% -23.2% -38.8% | 93.0% 183.3% 8.3% 204.2% -111.2% -111.2% -112.2% 66.8% 69.8% 66.6% -0.1% -25.2% -48.0% | 93.0% 183.3% 8.3% 204.2% -111.2% -111.2% -111.2% -111.2% -112.2% 10.0% 259.4% -5% -19.0% -31.8% 42.0% 53.1% | 93.0% 162.6% 7.5% 181.3% -88.3% -11.4% -1.4% -1.4% -1.4% -1.4% -1.4% -1.4% -1.4% -1.4% -1.4% -1.4% -1.4% -1.4%-1.4% -1.4% -1.4% -1.4%-1.4% -1.4% -1.4%-1.4% -1.4% -1.4%-1.4% -1.4% -1.4%-1.4% -1.4%-1.4% -1.4%-1.4% -1.4%-1.4% -1.4%-1.4% -1.4%-1.4% -1.4%-1.4% -1.4%-1.4% -1.4%-1.4% -1.4%-1.4% -1.4%-1.4%-1.4%-1.4% -1.4%-1.4%-1.4% -1.4%-1.4%-1.4%-1.4% -1.4%-1.4%-1.4% -1.4%-1.4%-1.4%-1.4%-1.4% -1.4%-1.4%-1.4%-1.4%-1.4%-1.4% -1%-1.4%-1.4%-1.4%-1.4%-1% -1%-1.4%-1%-1%-1%-1%-1%-1%-1%-1%-1%-1 |
| MAR Gin ANAL YSIS Gross Margin 95.8% 95.9% 95.4% SG&A % sales 241.4% 327.7% 273.3% R&D % sales 8.4% 9.3% 162.2% Op-Exp. % sales 8.4% 9.3% 162.2% Op-Exp. % sales 281.4% 327.7% 273.3% Pretax Margin -185.1% -258.6% -213.1% Pretax Margin -200.5% -946.4% -129.3% Net Margin -201.5% -945.4% -129.3% Cost of Revs 221.9% 87.3% 11.0% Gross Profit -33.3% -52.1% -43.3% Operating Income 744.6% 122.8% -138.3% Pretax Income -240.6% 168.4% -291.7% Nate Income -240.6% 168.4% -291.7% | 250.4 248.4 91.8% 95.1% 444.5% 306.3% 20.6% 12.2% 490.5% 342.1% -398.7% -247.0% -1291.5% -590.9% 0.0% 0.0% -1291.5% -590.9% -63.5% -47.1% 15.8% 58.7% -65.6% -48.8% -9.8% 6.4% 43.9% 61.9% 297.1% 540.8% 2.2% 526.8% 2.2% 8.2% | 97.2% 94.5% 284.7% 312.1% 18.9% 18.4% 41.39% 342.3% 316.7% -247.8% -0.0% 0.0% -49.2% -310.9% 0.9% 0.0% -39.2% -39.9% -38.4% 440.8% 4.0% 42.4% -10.5% 42.2% 4.0% 42.4% -86.4% 80.3% -86.4% 80.3% | 93.1% 97.9% 301.2% 225.0% 18.4% 22.9% 341.0% 22.9% -247.9% -179.4% -356.8% -86.1% 0.0% 7.3% -356.8% -79.9% -5.5% 82.8% 40.1% -52.5% 40.1% -52.5% 40.1% -77% 95.0% 4.4% 3.4% 9.9% -17.7% 160.8% -87.8% 3.3% -27.4% | 96.0% 93.0% 274.0% 122.9% 20.0% 5.7% 337.0% 137.1% -241.0% -44.1% 1.2% 0% -170.4% -44.9% -13.1% 129.5% -23.0% 469.5% -12.3% 1118.6% -12.3% 105.7% -5.2% 680.0% -5.2% 680.0% -74.9% 105.7% | 93.0% 179.2% 8.3% 200.0% -107.0% 0% -108.0% 77.9% 128.1% 75.0% 3.9% -23.2% -38.8% -38.8% 37.1% | 93.0% 183.3% 8.3% 204.2% -111.2% -111.2% -111.2% 66.8% 69.8% 66.6% -0.1% -25.2% -48.0% 36.3% | 93.0% 183.3% 8.3% 204.2% -111.2% -111.2% -112.2% 10.0% 259.4% 4.5% -19.0% 53.1% 42.0% 53.1% 9.8% | 93.0% 162.6% 7.5% 181.3% -88.3% 0% -88.3% 64.7% 64.7% 185.5% 59.7% -11.4% -39.6% -15.7% -14.6% -15.7% |
| MARGIN AVALYSIS Gross Margin 95.8% 95.9% 95.4% SG&A % sales 241.4% 327.7% 273.3% RD 5% sales 8.4% 327.7% 273.3% Op Exp. % sales 8.4% 327.7% 273.3% Op Exp. % sales 8.4% 327.7% 50.6% Op exp. % sales 8.1% 325.7% 308.5% Op exp. % sales 8.1% 525.8% -211.1% Pretax Margin -185.1% -228.6% -213.1% Pretax Margin -220.5% -945.4% -122.3% Tax Rate 0.0% 0.0% 0.0% Net Margin -220.5% -945.4% -122.3% PECENT CHANGE 221.9% 87.3% 11.0% Gross Froit -33.9% 52.1% +43.3% Operating Exp. 68.3% 13.3% -28.6% Operating Income -240.6% 158.4% -291.7% Net Income -240.6% 68.4% -291.7% | 250.4 248.4 91.8% 95.1% 444.5% 306.3% 20.6% 12.2% 490.5% 342.1% -388.7% -247.0% -1291.5% -590.9% -63.5% -47.1% -15.6% -67.7% -65.6% -48.8% -9.8% 6.4% 43.9% 61.9% 297.1% 500.8% | 97.2% 94.5% 284.7% 312.1% 18.9% 18.4% 41.3% 342.2% 316.7% -247.8% -0.0% 0.0% -49.2% -310.9% -39.2% -39.9% -39.2% -39.9% -38.4% -40.8% -10.5% 42.2% -88.4% -80.3% | 93.1% 97.9% 301.2% 225.0% 18.4% 22.9% 341.0% 2277.3% -247.9% -179.4% -356.8% -79.9% -55.5% 82.8% 40.1% -52.5% -7.7% 95.0% 4.4% 3.4% 9.9% -17.7% 100.8% -88.7% | 96.0% 93.0% 274.0% 122.9% 20.0% 57% 337.0% 137.1% -241.0% -44.1% -172.5% -44.1% -122.5% -44.9% -170.4% -44.9% -131.1% 129.5% -28.0% 4663.5% -12.3% 119.6% -14.4% -24.0% -15.2% -68.0% -74.6% 105.7% | 93.0% 179.2% 8.3% 200.0% -107.0% -107.0% -108.0% 77.9% 128.1% 75.0% 3.9% -23.2% -38.8% | 93.0% 183.3% 8.3% 204.2% -111.2% -111.2% -112.2% 66.8% 69.8% 66.6% -0.1% -25.2% -48.0% | 93.0% 183.3% 8.3% 204.2% -111.2% -111.2% -111.2% -111.2% -112.2% 10.0% 259.4% -5% -19.0% -31.8% 42.0% 53.1% | 93.0% 162.6% 7.5% 181.3% -88.3% -11.4% -1.4% -1.4% -1.4% -1.4% -1.4% -1.4% -1.4% -1.4% -1.4% -1.4% -1.4% -1.4%-1.4% -1.4% -1.4% -1.4%-1.4% -1.4% -1.4%-1.4% -1.4% -1.4%-1.4% -1.4% -1.4%-1.4% -1.4%-1.4% -1.4%-1.4% -1.4%-1.4% -1.4%-1.4% -1.4%-1.4% -1.4%-1.4% -1.4%-1.4% -1.4%-1.4% -1.4%-1.4% -1.4%-1.4%-1.4%-1.4% -1.4%-1.4%-1.4% -1.4%-1.4%-1.4%-1.4% -1.4%-1.4%-1.4% -1.4%-1.4%-1.4%-1.4%-1.4% -1.4%-1.4%-1.4%-1.4%-1.4%-1.4% -1%-1.4%-1.4%-1.4%-1.4%-1% -1%-1.4%-1%-1%-1%-1%-1%-1%-1%-1%-1%-1 |
| MAR Gin ANAL YSIS Gross Margin 95.8% 95.9% 95.4% SG&A % sales 241.4% 327.7% 273.3% R&D % sales 8.4% 9.3% 162.2% Op-Exp. % sales 8.4% 9.3% 162.2% Op-Exp. % sales 281.4% 327.7% 273.3% Pretax Margin -185.1% -258.6% -213.1% Pretax Margin -200.5% -946.4% -129.3% Net Margin -201.5% -945.4% -129.3% Cost of Revs 221.9% 87.3% 11.0% Gross Profit -33.3% -52.1% -43.3% Operating Income 744.6% 122.8% -138.3% Pretax Income -240.6% 168.4% -291.7% Nate Income -240.6% 168.4% -291.7% | 250.4 248.4 91.8% 95.1% 444.5% 306.3% 20.6% 12.2% 490.5% 342.1% -398.7% -247.0% -1291.5% -590.9% 0.0% 0.0% -1291.5% -590.9% -63.5% -47.1% 15.8% 58.7% -65.6% -48.8% -9.8% 6.4% 43.9% 61.9% 297.1% 540.8% 2.2% 526.8% 2.2% 8.2% | 97.2% 94.5% 284.7% 312.1% 18.9% 18.4% 41.39% 342.3% 316.7% -247.8% -0.0% 0.0% -49.2% -310.9% 0.9% 0.0% -39.2% -39.9% -38.4% 440.8% 4.0% 42.4% -10.5% 42.2% 4.0% 42.4% -86.4% 80.3% -86.4% 80.3% | 93.1% 97.9% 301.2% 225.0% 18.4% 22.9% 341.0% 22.9% -247.9% -179.4% -356.8% -86.1% 0.0% 7.3% -356.8% -79.9% -5.5% 82.8% 40.1% -52.5% 40.1% -52.5% 40.1% -77% 95.0% 4.4% 3.4% 9.9% -17.7% 160.8% -87.8% 3.3% -27.4% | 96.0% 93.0% 274.0% 122.9% 20.0% 5.7% 337.0% 137.1% -241.0% -44.1% 1.72% 0% -170.4% -44.9% -131.1% 129.5% -23% 649.5% -12.3% 119.6% -15.2% 660.5% -5.2% 660.5% -74.9% 105.7% -74.9% 105.7% | 93.0% 179.2% 8.3% 200.0% -107.0% 0% -108.0% 77.9% 128.1% 75.0% 3.9% -23.2% -38.8% -38.8% 37.1% | 93.0% 183.3% 8.3% 204.2% -111.2% -111.2% -111.2% 66.8% 69.8% 66.6% -0.1% -25.2% -48.0% 36.3% | 93.0% 183.3% 8.3% 204.2% -111.2% -111.2% -112.2% 10.0% 259.4% 4.5% -19.0% 53.1% 42.0% 53.1% 9.8% | 93.0% 162.6% 7.5% 181.3% -88.3% 0% -88.3% 64.7% 64.7% 185.5% 59.7% -11.4% -39.6% -15.7% -14.6% -15.7% |

4Q23 Income Statement Comparison

| 5/2/2024 | Actual Q4A | H.C.W. Estimate Q4E | Prior Quarter Q3A | Prior Year Q4A |
|--|---|--|--|---|
| 5/2/2024 FY Ending 12/31: BIGG | 12/31 | <u>12/31</u> | <u>9/30</u> | <u>12/31</u> |
| Subscrip revenue | C\$0.3 | C\$0.3 | C\$0.3 | C\$0.4 |
| Service rev & other Transaction revenue | 0.1 1.8 | 0.1 1.0 | 0.1 1.1 | 0.1 0.7 |
| Total Revenue | 2.2 | 1.4 | 1.4 | 1.2 |
| Cost of Revenues Gross Profit | 0.0 2.1 | 0.1 1.3 | 0.1 1.3 | 0.1 1.1 |
| Operating Costs | 10 | 10 | 10 | 5.0 |
| Selling, general, admin R&D | 4.9 0.5 | 4.3 0.2 | 4.3 0.3 | 5.3 0.2 |
| Share based comp. | 0.6 | 0.3 | 0.3 | 0.3 |
| Total opex | 6.0 | 4.8 | 4.9 | 5.9 |
| Operating Inc. | (3.9) | (3.5) | (\$3.6) | (4.8) |
| Interest exp. Forex adj. | 0.1 0.3 | 0.0 0.0 | 0.0 (0.2) | 0.1 (0.0) |
| Unreal. gain (loss) | 3.4 | 0.0 | (0.2) | 1.1 |
| Real. gain (loss) | (1.8) | 0.0 | (0.1) | (11.8) |
| Other | 0.0 | 0.0 | (0.7) | 0.0 |
| Pretax Income | (1.9) | (3.5) | (5.13) | (15.4) |
| Taxes Net income | (0.1) | 0.0 | 0.0 | 0.0 |
| Net income | (1.7) | (3.5) | (5.1) | (15.4) |
| Other comp. inc. Unreal. gain on digi. curr. | 0.6 | 0.0 | 0.0 | 4.3 |
| Uniteal. gain un uigi. cum. | 0.0 | 0.0 | 0.0 | 4.5 |
| Curr. translation adi. | (0.0) | 0.0 | 0.0 | 0.0 |
| Curr. translation adj. Comp inc | (0.0) (C\$1.2) | 0.0 (C\$3.4) | 0.0 (C\$5.1) | 0.0 (C\$11.1) |
| | | | | |
| Comp inc | (C\$1.2) | (C\$3.4) | (C\$5.1) | (C\$11.1) |
| Comp inc EPS Outstanding Shares MARGIN ANALYSIS | (C\$1.2) (C\$0.01) 318.9 | (C\$3.4) (C\$0.01) 319.2 | (C\$5.1) (C\$0.02) 256.8 | (C\$11.1) (C\$0.06) 250.4 |
| Comp inc EPS Outstanding Shares MARGIN ANALYSIS Gross Margin | (C\$1.2) (C\$0.01) 318.9 97.9% | (C\$3.4) (C\$0.01) 319.2 93.0% | (C\$5.1) (C\$0.02) 256.8 93.1% | (C\$11.1) (C\$0.06) 250.4 91.8% |
| Comp inc EPS Outstanding Shares MARGIN ANALYSIS | (C\$1.2) (C\$0.01) 318.9 | (C\$3.4) (C\$0.01) 319.2 | (C\$5.1) (C\$0.02) 256.8 | (C\$11.1) (C\$0.06) 250.4 |
| Comp inc EPS Outstanding Shares MARGIN ANALYSIS Gross Margin SG&A % sales R&D % sales Op. Exp. % sales | (C\$1.2) (C\$0.01) 318.9 97.9% 225.0% 22.9% 277.3% | (C\$3.4) (C\$0.01) 319.2 93.0% 307.1% 14.3% 342.9% | (C\$5.1) (C\$0.02) 256.8 93.1% 301.2% 18.4% 341.0% | (C\$11.1) (C\$0.06) 250.4 91.8% 444.5% 20.6% 490.5% |
| Comp inc EPS Outstanding Shares MARGIN ANALYSIS Gross Margin SG&A % sales R&D % sales Op. Exp. % sales Operating Margin | (C\$1.2) (C\$0.01) 318.9 97.9% 225.0% 227.3% -179.4% | (C\$3.4) (C\$0.01) 319.2 93.0% 307.1% 14.3% 342.9% -249.9% | (C\$5.1) (C\$0.02) 256.8 93.1% 301.2% 18.4% 341.0% -247.9% | (C\$11.1) (C\$0.06) 250.4 91.8% 444.5% 20.6% 490.5% -398.7% |
| Comp inc EPS Outstanding Shares MARGIN ANALYSIS Gross Margin SG&A % sales R&D % sales Op. Exp. % sales Operating Margin Pretax Margin | (C\$1.2) (C\$0.01) 318.9 97.9% 225.0% 229% 277.3% -179.4% -86.1% | (C\$3.4) (C\$0.01) 319.2 93.0% 307.1% 14.3% 342.9% -249.9% -249.9% | (C\$5.1) (C\$0.02) 256.8 301.2% 18.4% 341.0% -247.9% -356.8% | (C\$11.1) (C\$0.06) 250.4 91.8% 444.5% 20.6% 490.5% -398.7% -1291.5% |
| Comp inc EPS Outstanding Shares MARGIN ANALYSIS Gross Margin SG&A % sales R&D % sales Op. Exp. % sales Operating Margin | (C\$1.2) (C\$0.01) 318.9 97.9% 225.0% 227.3% -179.4% | (C\$3.4) (C\$0.01) 319.2 93.0% 307.1% 14.3% 342.9% -249.9% | (C\$5.1) (C\$0.02) 256.8 93.1% 301.2% 18.4% 341.0% -247.9% | (C\$11.1) (C\$0.06) 250.4 91.8% 444.5% 20.6% 490.5% -398.7% |
| Comp inc EPS Outstanding Shares MARGIN ANALYSIS Gross Margin SG&A % sales Op. Exp. % sales Op. % sales Op | (C\$1.2) (C\$0.01) 318.9 97.9% 225.0% 22.9% 277.3% -179.4% -86.1% 7.3% | (C\$3.4) (C\$0.01) 319.2 93.0% 307.1% 14.3% 342.9% -249.9% -249.9% 0% | (C\$5.1) (C\$0.02) 256.8 301.2% 18.4% 341.0% -247.9% -356.8% 0.0% | (C\$11.1) (C\$0.06) 250.4 91.8% 444.5% 20.6% 490.5% -398.7% -1291.5% 0.0% |
| Comp inc EPS Outstanding Shares MARGIN ANALYSIS Gross Margin SG&A% sales R&D % sales R&D % sales Op. Exp. % sales Operating Margin Pretax Margin Tax Rate Net Margin PERCENT CHANGE Total Sales | (C\$1.2) (C\$0.01) 318.9 97.9% 225.0% 22.9% 277.3% -179.4% -79.9% 82.8% | (C\$3.4) (C\$0.01) 319.2 93.0% 307.1% 14.3% 342.9% -249.9% -249.9% 0% -251.6% 17.3% | (C\$5.1) (C\$0.02) 256.8 93.1% 301.2% 18.4% -247.9% -356.8% 0.0% -356.8% -356.8% | (C\$11.1) (C\$0.06) 250.4 91.8% 444.5% 20.6% -398.7% -1291.5% 0.0% -1291.5% -63.5% |
| Comp inc EPS Outstanding Shares MARGIN ANALYSIS Gross Margin SG&A % sales R&D % sales Op. Exp. % sales Operating Margin Pretax Margin Tax Rate Net Margin PERCENT CHANGE Total Sales Cost of Revs | (C\$1.2) (C\$0.01) 318.9 97.9% 225.0% 22.50% 22.9% 277.3% -179.4% -3% -79.9% 82.8% -52.5% | (C\$3.4) (C\$0.01) 319.2 93.0% 307.1% 14.3% 342.9% -249.9% -249.9% -249.9% 0% -251.6% 17.3% -0.4% | (C\$5.1) (C\$0.02) 256.8 93.1% 301.2% 18.4% 341.0% -247.9% -356.8% 0.0% -356.8% -5.5% 40.1% | (C\$11.1) (C\$0.06) 250.4 91.8% 444.5% 20.6% 490.5% -398.7% -1291.5% 0.0% -1291.5% -63.5% 15.8% |
| Comp inc EPS Outstanding Shares MARGIN ANALYSIS Gross Margin SG&A % sales R&D % sales Op. Exp. % sales Op. Exp. % sales Operating Margin Pretax Margin Tax Rate Net Margin PERCENT CHANGE Total Sales Cost of Revs Gross Profit | (C\$1.2) (C\$0.01) 318.9 97.9% 225.0% 22.9% 277.3% -179.4% -79.9% 82.8% | (C\$3.4) (C\$0.01) 319.2 93.0% 307.1% 14.3% 342.9% -249.9% -249.9% 0% -251.6% 17.3% | (C\$5.1) (C\$0.02) 256.8 93.1% 301.2% 18.4% 341.0% -247.9% -356.8% 0.0% -356.8% 40.1% -7.7% | (C\$11.1) (C\$0.06) 250.4 91.8% 444.5% 20.6% -398.7% -1291.5% 0.0% -1291.5% -63.5% |
| Comp inc EPS Outstanding Shares MARGIN ANALYSIS Gross Margin SG&A % sales R&D % sales Op. Exp. % sales Operating Margin Pretax Margin Tax Rate Net Margin PERCENT CHANGE Total Sales Cost of Revs Gross Profit Operating Exp. Operating Exp. Operating Exp. Operating Income | (C\$1.2) (C\$0.01) 318.9 97.9% 225.0% 22.5% 22.5% -86.1% 7.3% -79.9% 82.8% -52.5% 95.0% 3.4% | (C\$3.4) (C\$0.01) 319.2 93.0% 307.1% 14.3% 342.9% -249.9% -249.9% -249.9% -251.6% 17.3% -0.4% 18.9% -18.0% -26.5% | (C\$5.1) (C\$0.02) 256.8 93.1% 301.2% 18.4% 341.0% -247.9% -356.8% 0.0% -356.8% 0.0% -356.8% 40.1% -7.7% 4.4% 9.9% | (C\$11.1) (C\$0.06) 250.4 91.8% 444.5% 20.6% 490.5% -398.7% -1291.5% 0.0% -1291.5% 0.0% -1291.5% -63.5% 15.8% -65.6% -9.8% 43.9% |
| Comp inc EPS Outstanding Shares MARGIN ANALYSIS Gross Margin SG&A% sales R&D % sales Op. Exp. % sales Operating Margin Pretax Margin Tax Rate Net Margin PERCENT CHANGE Total Sales Cost of Revs Gross Profit Operating Exp. Operat | (C\$1.2) (C\$0.01) 318.9 97.9% 225.0% 22.5.0% 277.3% -79.9% -79.9% 82.8% -79.9% 82.8% 95.0% 3.4% -17.7% -87.8% | (C\$3.4) (C\$0.01) 319.2 93.0% 307.1% 14.3% -249.9% -249.9% -249.9% -249.9% -251.6% 17.3% -0.4% 18.9% -18.0% -26.5% -77.3% | (C\$5.1) (C\$0.02) 256.8 93.1% 301.2% 18.4% 341.0% -247.9% -356.8% 0.0% -356.8% 40.1% -7.7% 4.4% 9.9% 160.8% | (C\$11.1) (C\$0.06) 250.4 91.8% 444.5% 20.6% 490.5% -398.7% -1291.5% -63.5% 15.8% -65.6% -9.8% 43.9% 297.1% |
| Comp inc EPS Outstanding Shares MARGIN ANALYSIS Gross Margin SG&A% sales R&D % sales Op. Exp. % sales Operating Margin Pretax Margin Tax Rate Net Margin PERCENT CHANGE Total Sales Cost of Revs Gross Profit Operating Exp. Operating Income Pretax Income Net Income | (C\$1.2) (C\$0.01) 318.9 97.9% 225.0% 22.9% 22.5% 22.9% 27.7% -79.9% 82.8% -79.9% 82.8% -52.5% 95.0% 3.4% -17.7% -87.8% -88.7% | (C\$3.4) (C\$0.01) 319.2 93.0% 307.1% 14.3% 342.9% -249.9% -249.9% -249.9% -249.9% -251.6% 17.3% -0.4% 18.9% -18.0% -26.5% -77.3% | (C\$5.1) (C\$0.02) 256.8 93.1% 301.2% 18.4% -247.9% -356.8% 0.0% -356.8% -5.5% 40.1% -7.7% 4.4% 9.9% 160.8% 160.8% | (C\$11.1) (C\$0.06) 250.4 91.8% 444.5% 20.6% 490.5% -398.7% -1291.5% 0.0% -1291.5% -63.5% 15.8% -65.6% -9.8% 43.9% 297.1% 282.0% |
| Comp inc EPS Outstanding Shares MARGIN ANALYSIS Gross Margin SG&A% sales R&D % sales Op. Exp. % sales Operating Margin Pretax Margin Tax Rate Net Margin PERCENT CHANGE Total Sales Cost of Revs Gross Profit Operating Exp. Operat | (C\$1.2) (C\$0.01) 318.9 97.9% 225.0% 22.5.0% 277.3% -79.9% -79.9% 82.8% -79.9% 82.8% 95.0% 3.4% -17.7% -87.8% | (C\$3.4) (C\$0.01) 319.2 93.0% 307.1% 14.3% -249.9% -249.9% -249.9% -249.9% -251.6% 17.3% -0.4% 18.9% -18.0% -26.5% -77.3% | (C\$5.1) (C\$0.02) 256.8 93.1% 301.2% 18.4% 341.0% -247.9% -356.8% 0.0% -356.8% 40.1% -7.7% 4.4% 9.9% 160.8% | (C\$11.1) (C\$0.06) 250.4 91.8% 444.5% 20.6% 490.5% -398.7% -1291.5% -63.5% 15.8% -65.6% -9.8% 43.9% 297.1% |
| Comp inc EPS Outstanding Shares MARGIN ANALYSIS Gross Margin SG&A % sales R&D % sales R&D % sales Op. Exp. % sales Operating Margin Pretax Margin Cost of Revs Gross Profit Operating Exp. Operating Income Pretax Income Net Income Net Income Share Count | (C\$1.2) (C\$0.01) 318.9 97.9% 225.0% 22.50% 22.9% 277.3% -179.4% -86.1% 7.3% -79.9% 82.8% -52.5% 95.0% 3.4% -17.7% -87.8% -87.8% -87.8% -87.8% | (C\$3.4) (C\$0.01) 319.2 93.0% 307.1% 14.3% 342.9% -249.9% -249.9% -249.9% -249.9% -251.6% 17.3% -0.4% 18.9% -26.5% -77.3% 27.5% | (C\$5.1) (C\$0.02) 256.8 93.1% 301.2% 18.4% 341.0% -247.9% -356.8% 0.0% -356.8% 0.0% -356.8% 40.1% -7.7% 4.4% 9.9% 160.8% 160.8% 3.3% | (C\$11.1) (C\$0.06) 250.4 91.8% 444.5% 20.6% 490.5% -398.7% -1291.5% 0.0% -1291.5% -63.5% 15.8% -65.6% -9.8% 43.9% 297.1% 282.0% 2.3% |

| Balance Sheet | | | | | | | | |
|------------------------------------|----------|------------|---------|---------|---------|------------|---------|----------|
| (C\$'s Mil) | | 12/30/2022 | | | | 12/30/2023 | | |
| (000 111) | Q1A | Q2A | Q3A | Q4A | Q1A | Q2A | Q3A | Q4A |
| | 3/31 | 6/30 | 9/30 | 12/31 | 3/31 | 6/30 | 9/30 | 12/31 |
| Current Assets | | | | | | | | |
| Cash | C\$18.4 | C\$6.2 | C\$4.2 | C\$5.7 | C\$3.6 | C\$2.4 | C\$5.4 | \$4.3 |
| Restricted cash | 7.7 | 8.6 | 7.3 | 5.7 | 6.6 | 5.6 | 6.1 | \$5.6 |
| Amounts receivable | 2.9 | 3.2 | 3.5 | 2.2 | 0.9 | 0.8 | 1.0 | 1.6 |
| Inestment tax credits | 0.2 | 0.2 | 0.2 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Digital currency inventory | 93.3 | 42.5 | 53.1 | 39.6 | 65.1 | 64.9 | 63.3 | 91.2 |
| Prepaids | 0.5 | 0.6 | 0.6 | 0.7 | 0.7 | 0.8 | 1.0 | 1.0 |
| Total Current Assets | 123.0 | 61.3 | 69.0 | 53.9 | 76.9 | 74.5 | 76.8 | 103.7 |
| Digital currencies | 16.4 | 7.5 | 7.7 | 3.1 | 3.4 | 1.9 | 1.3 | 1.1 |
| Equity investment | 10.5 | 3.3 | 2.2 | 0.4 | 0.4 | 0.4 | 0.3 | 0.3 |
| TerraZero inv | | 8.9 | 8.4 | 7.1 | 6.7 | 6.4 | 0.0 | 0.0 |
| Derv fin asset | | | | 0.9 | 0.9 | 0.9 | 0.0 | 0.0 |
| Inv tx credit | | | | 0.2 | 0.2 | 0.2 | 0.2 | 1.0 |
| Intangible assets | 0.2 | 0.2 | 0.1 | 0.1 | 0.1 | 0.1 | 0.7 | 0.6 |
| Goodwill | 1.1 | 1.1 | 1.1 | 1.1 | 1.1 | 1.1 | 17.8 | 17.1 |
| Right-of-use asset | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 |
| Equipment | 0.3 | 0.4 | 0.4 | 0.5 | 0.5 | 0.5 | 0.4 | 0.4 |
| Total Assets | 151.4 | 82.6 | 89.0 | 67.4 | 90.2 | 86.0 | 97.6 | 124.2 |
| Acc. pay. and accr. liab. | 2.1 | 1.7 | 1.8 | 3.4 | 1.9 | 1.6 | 2.7 | 3.5 |
| Oth liabs | 0.4 | 0.5 | 0.5 | 0.6 | 0.5 | 0.5 | 0.5 | 0.6 |
| Customer deposits-cash | 7.7 | 8.5 | 7.3 | 5.7 | 6.3 | 5.4 | 6.1 | 5.5 |
| Customer deposits-digital currency | 76.9 | 37.1 | 45.8 | 34.6 | 56.3 | 57.0 | 56.2 | 82.0 |
| Lease liab. | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Total Current Liabilities | 87.0 | 47.9 | 55.4 | 44.3 | 65.0 | 64.5 | 65.5 | 91.6 |
| Lease liab. | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Total Liabilities | 87.0 | 47.9 | 55.4 | 44.3 | 65.0 | 64.5 | 65.5 | 91.7 |
| Total BIGG stockholders' equity | 64.4 | 34.8 | 33.6 | 23.1 | 25.2 | 21.5 | 32.0 | 32.5 |
| Total Liab. & Equity | 151.4 | 82.6 | 89.0 | 67.4 | 90.2 | 86.0 | 97.6 | 124.2 |
| Cash & marketable securities | C\$26.1 | C\$14.8 | C\$11.6 | C\$11.4 | C\$10.2 | C\$8.0 | C\$11.5 | C\$9.9 |
| Change in cash (QoQ): | (12.7) | (11.3) | (3.2) | (0.2) | (1.2) | (2.2) | 3.6 | (1.7) |
| Cash per share | C\$0.1 | C\$0.1 | C\$0.0 | C\$0.0 | C\$0.0 | C\$0.0 | C\$0.0 | C\$0.0 |
| Cash, cash equiv, digital curr. | C\$135.7 | C\$64.7 | C\$72.4 | C\$54.1 | C\$78.8 | C\$74.9 | C\$76.2 | C\$102.2 |
| Chng. s-t csh equiv (QoQ): | (12.2) | (71.0) | 7.7 | (18.2) | 24.6 | (3.9) | 1.3 | 26.0 |
| Debt | C\$0.1 | C\$0.0 | C\$0.0 | C\$0.0 | C\$0.0 | C\$0.0 | C\$0.0 | C\$0.1 |
| Cryptocurrency bal. | C\$109.6 | C\$49.9 | C\$60.8 | C\$42.7 | C\$68.6 | C\$66.9 | C\$64.7 | C\$92.3 |
| Change in cryptos (QoQ) | 0.5 | (59.7) | 10.9 | (18.1) | 25.8 | (1.7) | (2.2) | 27.7 |
| Cust. assets cash + crypto | C\$84.6 | C\$45.6 | C\$53.1 | C\$40.3 | C\$62.6 | C\$62.4 | C\$62.3 | C\$87.5 |
| Chng. cust asst (QoQ): | 84.6 | (39.0) | 7.5 | (12.8) | 22.3 | (0.2) | (0.1) | 25.2 |
| Source: Company reports. | | | | | | | | |

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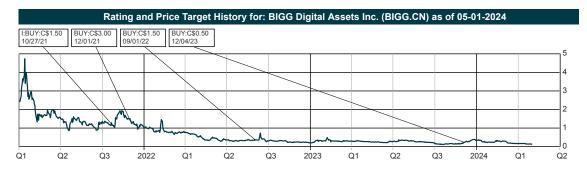
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RETURN ASSESSMENT

Market Outperform (Buy): The common stock of the company is expected to outperform a passive index comprised of all the common stock of companies within the same sector.

Market Perform (Neutral): The common stock of the company is expected to mimic the performance of a passive index comprised of all the common stock of companies within the same sector.

Market Underperform (Sell): The common stock of the company is expected to underperform a passive index comprised of all the common stock of companies within the same sector.



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| Distribution of Ratings Table as of May 1, 2024 | | | | | | |
|---|-------|---------|-------|----------------------|--|--|
| | | | IB Se | rvice/Past 12 Months | | |
| Ratings | Count | Percent | Count | Percent | | |
| Buy | 556 | 89.53% | 139 | 25.00% | | |
| Neutral | 59 | 9.50% | 6 | 10.17% | | |
| Sell | 1 | 0.16% | 0 | 0.00% | | |
| Under Review | 5 | 0.81% | 1 | 20.00% | | |

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